

# Spectrum Youth & Family Services, Inc. and Subsidiary

CONSOLIDATED FINANCIAL STATEMENTS September 30, 2023 and 2022



# SPECTRUM YOUTH & FAMILY SERVICES, INC. AND SUBSIDIARY CONSOLIDATED FINANCIAL STATEMENTS SEPTEMBER 30, 2023 and 2022

#### CONTENTS

	<u>Page</u>
INDEPENDENT AUDITOR'S REPORT	1 - 3
FINANCIAL STATEMENTS	
Consolidated Statements of Financial Position	4
Consolidated Statements of Activities and Changes in Net Assets	5
Consolidated Statements of Functional Expenses	6 - 7
Consolidated Statements of Cash Flows	8
Notes to Consolidated Financial Statements	9 - 29
SUPPLEMENTAL INFORMATION	
Schedule of Expenditures of Federal Awards	30
Notes to Schedule of Expenditures of Federal Awards	31
Independent Auditor's Report on Internal Control Over Financial Reporting and on Compliance and Other Matters Based on an Audit of Financial Statements Performed in Accordance with Government Auditing Standards	32 - 33
Independent Auditor's Report on Compliance for Each Major Program and on Internal Control Over Compliance Required by the Uniform Guidance	34 - 36
Schedule of Findings and Questioned Costs	37



#### INDEPENDENT AUDITOR'S REPORT

To the Board of Directors of Spectrum Youth & Family Services, Inc. and Subsidiary Burlington, Vermont

#### Report on the Audit of the Financial Statements

#### **Opinion**

We have audited the accompanying consolidated financial statements of Spectrum Youth & Family Services, Inc. and Subsidiary (a non-profit organization), which comprise the consolidated statement of financial position as of September 30, 2023 and 2022, and the related consolidated statements of activities and changes in net assets, functional expenses, and cash flows for the years then ended, and the related notes to the financial statements.

In our opinion, the consolidated financial statements present fairly, in all material respects, the financial position of Spectrum Youth & Family Services, Inc. and Subsidiary as of September 30, 2023 and 2022, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

#### **Basis for Opinion**

We conducted our audits in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of Spectrum Youth & Family Services, Inc. and Subsidiary and to meet our other ethical responsibilities, in accordance with the relevant ethical requirements relating to our audit. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinions.

#### Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of the consolidated financial statements in accordance with accounting principles generally accepted in the United States of America and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about Spectrum Youth & Family Services, Inc. and Subsidiary's ability to continue as a going concern within one year after the date that the financial statements are available to be issued.



To the Board of Directors of Spectrum Youth & Family Services, Inc. and Subsidiary Burlington, Vermont Page 2

#### Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards and *Government Auditing Standards* will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with generally accepted auditing standards and Government Auditing Standards, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that
  are appropriate in the circumstances, but not for the purpose of expressing an opinion on the
  effectiveness of Spectrum Youth & Family Services, Inc. and Subsidiary's internal control. Accordingly, no
  such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about Spectrum Youth & Family Services, Inc. and Subsidiary's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control-related matters that we identified during the audit.

To the Board of Directors of Spectrum Youth & Family Services, Inc. and Subsidiary Burlington, Vermont Page 3

#### Supplementary Information

Our audit was conducted for the purpose of forming an opinion on the financial statements as a whole. The accompanying schedule of expenditures of federal awards, as required by Title 2 U.S. Code of Federal Regulations Part 200, *Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards*, is presented for purposes of additional analysis and is not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the schedule of expenditures of federal awards is fairly stated, in all material respects, in relation to the financial statements as a whole.

#### Other Reporting Required by Government Auditing Standards

In accordance with *Government Auditing Standards*, we have also issued our report dated May 28, 2024 on our consideration of Spectrum Youth & Family Services, Inc. and Subsidiary's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is solely to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the effectiveness of Spectrum Youth & Family Services, Inc. and Subsidiary's internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering Spectrum Youth & Family Services, Inc. and Subsidiary's internal control over financial reporting and compliance.

Holgila Charita CIA. PIC

Williston, Vermont May 28, 2024

### CONSOLIDATED STATEMENTS OF FINANCIAL POSITION For the Years Ended September 30, 2023 and 2022

ASSETS	<u>2023</u>	<u>2022</u>
CURRENT ASSETS Cash and cash equivalents Grants and contracts receivable Promises to give, current portion Prepaid expenses	\$ 462,193 1,311,756 521,210 62,302	\$ 496,079 1,271,351 740,663 68,442
Total current assets	2,357,461	2,576,535
PROPERTY AND EQUIPMENT, net	3,017,590	2,549,912
OTHER ASSETS Investments Restricted cash Promises to give, net of discount and current portion Right-of-use asset, operating leases Security deposits	4,684,274 36,906 941,922 249,574 7,750	4,445,784 36,903 674,166  7,750
Total other assets	5,920,426	5,164,603
Total assets	\$ 11,295,477	\$ 10,291,050
LIABILITIES AND NET ASSETS		
CURRENT LIABILITIES Accounts payable Accrued payroll liabilities Accrued vacation Current portion of obligations under operating leases Contract liabilities	\$ 218,983 235,465 186,493 94,149 90,700	\$ 286,840 259,257 192,900  84,490
Total current liabilities	825,790	823,487
NON-CURRENT LIABILITIES Rent deposits Obligations under operating leases, net of current	2,700 158,261	2,700
Total non-current liabilities	160,961	2,700
Total liabilities	986,751	826,187
NET ASSETS  Without donor restrictions With donor restrictions Restricted by time or purpose Restricted in perpetuity	6,550,123 3,368,131 390,472	6,445,114 2,629,277 390,472
Total net assets	10,308,726	9,464,863
Total liabilities and net assets	\$ 11,295,477	\$ 10,291,050

See Independent Auditor's Report and Notes to Financial Statements.

### CONSOLIDATED STATEMENTS OF ACTIVITIES AND CHANGES IN NET ASSETS For the Years Ended September 30, 2023 and 2022

	<u>2023</u>	<u>2022</u>
NET ASSETS WITHOUT DONOR RESTRICTIONS SUPPORT AND REVENUES		
Grants and contracts Program fees Contributions Contributions of nonfinancial assets Operating investment income Rental income Miscellaneous income	\$ 3,131,884 934,201 2,774,094 60,559 500,000 83,734 13,595	\$ 3,549,413 937,418 2,436,607 73,759 437,000 41,647 8,535
Total unrestricted revenues, gains and other support	7,498,067	7,484,379
Net assets released from restrictions	993,742	1,587,563
Total support, revenues and reclassifications	8,491,809	9,071,942
OPERATING EXPENDITURES Program services Supporting activities	6,808,014	6,672,154
Management and general	921,890	768,950
Fundraising	760,471	743,086
Total operating expenditures	8,490,375	8,184,190
Net income from operations	1,434	887,752
OTHER REVENUE Investment income (loss), net of operating transfer	103,575	(851,214)
Total other revenue	103,575	(851,214)
Change in net assets without donor restrictions	105,009	36,538
NET ASSETS WITH DONOR RESTRICTIONS SUPPORT AND REVENUES		
Contributions	1,631,099	2,956,101
Endowment earnings (loss) Net assets released from restrictions	101,497 (993,742)	(59,962) (1,587,563)
Change in net assets with donor restrictions	738,854	1,308,576
Total change in net assets	843,863	1,345,114
NET ASSETS - beginning of year	9,464,863	8,119,749
NET ASSETS - end of year	\$ 10,308,726	\$ 9,464,863

See Independent Auditor's Report and Notes to Financial Statements.

### CONSOLIDATED STATEMENT OF FUNCTIONAL EXPENSES For the Year Ended September 30, 2023

	Program <u>Services</u>	Management and General	<u>Fundraising</u>	<u>Total</u>
Compensation	<u>Oct vices</u>	and General	<u>ı unuraising</u>	<u>ı Otal</u>
Salaries and wages	\$ 3,153,118	\$ 527,106	\$ 309,838	\$ 3,990,062
Payroll taxes	238,376	39,849	23,424	301,649
Employee benefits	690,818	108,831	77,834	877,483
Total compensation	4,082,312	675,786	411,096	5,169,194
Other				
Professional services	1,203,055	105,105	75,086	1,383,246
Programs and client expense	496,249	12,945	159,105	668,299
Occupancy	414,727	5,845	1,441	422,013
Technology expense	187,921	51,033	51,877	290,831
Depreciation	147,480	4,517	3,167	155,164
Insurance	68,815	10,514	6,486	85,815
Office expenses	46,203	11,836	17,891	75,930
Miscellaneous	37,641	14,454	24,955	77,050
Travel	44,469	3,174	2,674	50,317
Food	56,161	21,585	2,356	80,102
Advertising	14,211	2,229	1,280	17,720
Conferences and meetings	8,770	2,867	3,057	14,694
Total other	2,725,702	246,104	349,375	3,321,181
Total expenses	\$ 6,808,014	\$ 921,890	\$ 760,471	\$ 8,490,375

### CONSOLIDATED STATEMENT OF FUNCTIONAL EXPENSES For the Year Ended September 30, 2022

	Program <u>Services</u>	Management and General	<u>Fundraising</u>	<u>Total</u>
Compensation	<u>00171000</u>	and Ocheral	<u>r unuruising</u>	<u>10tai</u>
Salaries and wages	\$ 2,857,098	\$ 454,747	\$ 305,551	\$ 3,617,396
Payroll taxes	215,997	34,379	25,531	275,907
Employee benefits	572,611	85,394	64,663	722,668
Total compensation	3,645,706	574,520	395,745	4,615,971
Other				
Professional services	1,805,907	66,003	75,083	1,946,993
Programs and client expense	367,674	20,281	171,234	559,189
Occupancy	341,284	3,911	1,606	346,801
Technology expense	157,564	37,308	35,474	230,346
Depreciation	117,256	4,985	2,850	125,091
Insurance	56,696	7,757	5,403	69,856
Office expenses	45,011	11,229	17,372	73,612
Miscellaneous	34,831	13,107	34,610	82,548
Travel	27,172	962	500	28,634
Food	43,149	18,714	1,130	62,993
Advertising	20,827	3,911	770	25,508
Conferences and meetings	9,077	6,262	1,309	16,648
Total other	3,026,448	194,430	347,341	3,568,219
Total expenses	\$ 6,672,154	\$ 768,950	\$ 743,086	\$ 8,184,190

### **CONSOLIDATED STATEMENTS OF CASH FLOWS**For the Years Ended September 30, 2023 and 2022

		<u>2023</u>		<u>2022</u>
CASH FLOWS FROM OPERATING ACTIVITIES				
Change in net assets	\$	843,863	\$	1,345,114
Adjustments to reconcile net income to				
net cash provided by operating activities:				
Depreciation		155,164		125,091
Net realized/unrealized loss (gain) on investments		(648,852)		554,933
Investment earnings reinvested		(56,220)		(80,757)
Operating leases Changes in:		2,836		
Grants and contracts receivable		(40,405)		(490,396)
Promises to give		(48,303)		(921,358)
Prepaid expenses		6,140		(21,350)
Accounts payable		(67,857)		72,885
Accrued payroll liabilities		(23,792)		(16,741)
Accrued vacation		(6,407)		27,900
Rent deposits				2,700
Contract liabilities		6,210		4,715
Net cash provided by operating activities		122,377	_	602,736
CASH FLOWS FROM INVESTING ACTIVITIES				
Purchase of investments	(	(1,313,823)		(2,194,404)
Proceeds from sale of investments		1,780,405		2,621,623
Purchase of property and equipment		(622,842)		(886,366)
Net cash used by investing activities		(156,260)		(459,147)
Net change in cash, cash equivalents and restricted cash		(33,883)		143,589
CASH, CASH EQUIVALENTS AND RESTRICTED CASH				
Beginning of year		532,982		389,393
End of year	\$	499,099	_	532,982

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS September 30, 2023 and 2022

#### Note 1. Nature of Operations and Summary of Significant Accounting Policies

#### **Nature of operations**

Spectrum Youth & Family Services, Inc. (the Organization) is a non-profit organization organized under the laws of the State of Vermont dedicated to empowering teenagers, young adults, and their families to make and sustain positive changes through prevention, intervention, and life skills services. The Organization serves clients in Chittenden and Franklin Counties, Vermont and other areas throughout the state and receives revenues from federal and state grants, program fees, and private support.

More information regarding the Organization may be found by visiting its website at www.spectrumvt.org.

#### **Principles of consolidation**

The consolidated financial statements include the accounts of the Organization and its controlled subsidiary, Spectrum Works, L3C (Detail Works). Spectrum created Detail Works in 2016 for the purpose of vocational training. The operations of Detail Works are an integral part of the accompanying consolidated financial statements at September 30, 2023. All significant intercompany accounts have been eliminated in consolidation.

#### **Programs and activities**

The Organization provides a wide range of counseling and social work services. The following programs and supporting services are included in the accompanying consolidated financial statements.

#### Residential programs

Residential programs include three residential facilities and an emergency shelter providing services to help youth transition to independent living.

#### Drop-in Centers

The Drop-in Centers help youth with basic needs (such as meals and clothing) and offers job training classes, driver education and other services.

#### Counseling Program

The Counseling Program is nationally recognized and specializes in assessment and treatment of mental health and substance abuse concerns for adolescents and young adults.

#### Social Enterprise Initiative

The Social Enterprise Initiative consists of Detail Works, which gives youth progressive, on-the-job experience, with an emphasis on attention, communication, and accountability, and gives youth a chance to try out these skills in a safe environment.

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS September 30, 2023 and 2022

#### Note 1. Nature of Operations and Summary of Significant Accounting Policies (continued)

#### Programs and activities (continued)

Other Programs

Other programs focus on individualized services for youth, offering independent living skills, job training and development and substance abuse education, and identifying additional programs to help youth become contributing members of the community.

#### A summary of the Organization's significant accounting policies follows:

#### Basis of accounting

The consolidated financial statements are prepared on the accrual basis of accounting in accordance with accounting principles generally accepted in the United States of America. Under the accrual basis of accounting, revenues are recorded as earned and expenses are recorded at the time liabilities for such expenses are incurred.

#### Use of estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Accordingly, actual results could differ from those estimates.

#### **Basis of presentation**

The Organization's consolidated financial statement presentation follows the recommendations of the Not-for-Profit Topic of the Codified FASB Accounting Standards. The Organization is required to report information regarding its financial position and activities according to two classes of net assets: net assets without donor restrictions, which represents the expendable resources that are available for operations at management's discretion; and net assets with donor restrictions, which represent resources restricted by donors as to purpose or by the passage of time and resources whose use by the Organization is limited by donor-imposed stipulations that neither expire by passage of time nor can be fulfilled or otherwise removed by actions of the Organization. The Organization had \$3,758,603 and \$3,019,749 of net assets with donor restrictions at September 30, 2023 and 2022, respectively.

#### Comparative financial information

The accompanying consolidated financial statements include certain prior year summarized comparative information in total but not by net asset class. Such information does not include sufficient detail to constitute a presentation in conformity with accounting principles generally accepted in the United States of America (GAAP). Accordingly, such information should be read in conjunction with the audited financial statements for the year ended September 30, 2022, from which the summarized information was derived.

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS September 30, 2023 and 2022

#### Note 1. Nature of Operations and Summary of Significant Accounting Policies (continued)

#### Recently adopted accounting standards

#### Contributed Nonfinancial Assets

In September 2020, FASB issued Accounting Standards Update (ASU) 2020-07, Presentation and Disclosures by Not-for-Profit Entities for Contributed Nonfinancial Assets (Topic 958). The standard requires nonprofits to expand their financial statement presentation and disclosure of contributed nonfinancial assets, including in-kind contributions. The new guidance requires nonprofit entities to present contributed nonfinancial assets as a separate line on the statement of activities, apart from contributions of cash or other financial assets. The standard also increases the disclosure requirements around contributed nonfinancial assets, including disaggregating by category the types of contributed nonfinancial assets a nonprofit entity has received. The adoption of this standard did not have a material impact on the Organization's financial statements.

#### Leases

In February 2016, FASB issued Accounting Standards Update (ASU) 2016-02, Leases (Topic 842). The standard requires a lessee to recognize a lease asset and related lease liability on the statement of financial position. The Organization adopted Topic 842 as of October 1, 2022 using the effective date method and recognized and measured leases existing at October 1, 2022 through a cumulative effect adjustment. The Organization did not restate prior comparative periods as presented under Topic 840 and instead evaluated whether a cumulative effect adjustment to beginning net assets as of October 1, 2022 was necessary for the cumulative impact of adoption of Topic 842. The Organization elected the package of practical expedients permitted under the transition guidance within the new standard which, among other things, allowed the Organization to carry forward the historical lease classification, not reassess whether any expired or existing contracts contain leases and not reassess initial direct costs on existing leases.

The Organization has also elected the following practical expedients: (a) not to separate lease components from non-lease components, (b) as an accounting policy election, to apply the short-term lease exception, which does not require the capitalization of leases with terms of 12 months or less, and (c) the use of hindsight in determining the lease term and in assessing impairment of right-of-use-assets.

As a result of adopting Topic 842 effective October 1, 2022, the Organization recorded additional lease assets of \$249,574 related to operating leases and related lease liabilities of \$252,410. The adoption of the new standard did not materially impact the Organization's change in net assets or have a material impact on cash flows.

#### Cash, cash equivalents and restricted cash

The Organization considers all unrestricted, highly liquid investments with an initial maturity of three months or less to be cash and cash equivalents. Cash and highly liquid financial instruments restricted to building projects, endowments that are perpetual in nature, or other long-term purposes are excluded from this definition.

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS September 30, 2023 and 2022

#### Note 1. Nature of Operations and Summary of Significant Accounting Policies (continued)

#### Cash, cash equivalents and restricted cash (continued)

The Vermont Housing and Conservation Board (VHCB), which provided funding for the Pearl Street Residence, requires that a reserve account be maintained for the use of capital needs at the Pearl Street Building.

#### Receivables and allowance for doubtful accounts

Grants and contracts receivable consisted of amounts due from various federal and state agencies and other non-profit organizations at September 30, 2023 and 2022. The Organization determines the allowance for uncollectible grants and contracts receivable and uncollectible accounts receivable based on historical experience, an assessment of economic conditions, and a review of subsequent collections. Accounts receivable are written off when deemed uncollectible. There was no allowance for uncollectible amounts at September 30, 2023 and 2022 and there was no bad debt expense related to grants and contracts receivable or accounts receivable for the years ended September 30, 2023 and 2022.

#### Promises to give

The Organization records unconditional promises to give that are expected to be collected within one year at net realizable value. Unconditional promises to give expected to be collected in future years are initially recorded at fair value using present value techniques incorporating risk-adjusted discount rates designed to reflect the assumptions market participants would use in pricing the asset. In subsequent years, amortization of the discounts is included in contribution revenue in the Consolidated Statement of Activities and Changes in Net Assets.

The Organization determines its allowance for promises to give based on historical experience, an assessment of economic conditions, and a review of subsequent collections. Promises to give are written off when deemed uncollectible. There was no allowance for uncollectible promises to give at September 30, 2023 and 2022.

#### Property and equipment

Property and equipment are stated at cost. Depreciation is computed using the straight-line method over the assets' estimated useful lives. Additions and betterments with a value in excess of \$2,000 and a service life of greater than one year are capitalized, and expenditures for repairs and maintenance are expensed when incurred. Upon sale or retirement, the costs and related accumulated depreciation are eliminated from the respective accounts, and the resulting gain or loss is included in the accompanying Consolidated Statements of Activities and Changes in Net Assets. In the case of donated property, the asset is recorded at the fair market value.

#### Investments

Investments consist of cash, fixed income securities, equities, and alternative investments that are accounted for using the fair value method. These investments have been designated for long-term investment by the Organization.

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS September 30, 2023 and 2022

#### Note 1. Nature of Operations and Summary of Significant Accounting Policies (continued)

#### Investments (continued)

A portion of the Organization's investment funds are made up of net assets transferred to a community foundation from net assets without donor restrictions (see Note 7.) as described below. Accordingly, these funds are not subject to the Organization's interpretation of the pertinent State Prudent Management of Institutional Funds Act (SPMIFA) or the Organization's investment and spending policy.

The Foundation has been granted variance power whereby the Board of Trustees of the Vermont Community Foundation shall have the power to modify any restriction or condition on the distribution of funds for any specified charitable purposes or to a specified organization if, in the sole judgment of the Foundation Board, such restriction or condition becomes, in effect, unnecessarily, incapable of fulfillment, or inconsistent with the charitable needs of the community served. The Foundation has agreed that if the Foundation board proposes to exercise this power, the exercise of such power shall not be effective earlier than at least ninety days after the Foundation notifies the Organization in writing of (a) its intent to exercise such power and (b) the manner in which the Foundation proposes to vary the purposes, uses, or methods of administration of the funds. Each year the Foundation shall pay to the Organization an amount to be determined on an annual basis by the Foundation's board.

In accordance with the Codified FASB Accounting Standards, these funds have been treated as a beneficial interest in assets held by others and appear on the accompanying Consolidated Statements of Financial Position as investments.

#### Fair value measurements

Professional literature defines fair value, establishes a framework for measuring fair value, and expands disclosures about fair value measurements. The guidance states that fair value is a market-based measurement, not an entity-specific measurement. Therefore, a fair value measurement should be determined based on the assumptions market participants would use in pricing the asset or liability under current market conditions at the measurement date. As a basis for considering market participant assumptions in fair value measurements, the guidance establishes a fair value hierarchy that is based on the subjectivity of inputs.

It distinguishes between observable inputs (Levels 1 and 2) which are either observable from market data or corroborated by observable market data and those that are unobservable (Level 3).

Three levels of inputs that may be used to measure fair value are as follows:

Level 1 – Unadjusted quoted prices in active markets for identical assets or liabilities. Level 1 assets and liabilities include debt and equity securities that are traded in an active exchange market.

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS September 30, 2023 and 2022

#### Note 1. Nature of Operations and Summary of Significant Accounting Policies (continued)

#### Fair value measurements (continued)

Level 2 – Inputs other than quoted prices included in Level 1 that are observable, either directly or indirectly. Such inputs may include quoted prices for similar assets, observable inputs include quoted prices (interest rates, yield curves, etc.), or inputs derived principally from or corroborated by observable market data by correlation or other means. This category generally includes certain U.S. Government and agency mortgage-backed debt securities debt securities and alternative investments using net asset value (NAV) per share for which the Organization has the ability to redeem its investment at or close to the measurement date.

Level 3 – Inputs are unobservable data points for the asset or liability, and include situations where there is little, if any, market activity for the asset or liability. The inputs reflect the Organization's assumptions based on the best information available in the circumstances. This category generally includes certain private debt and equity instruments, alternative investments where the Organization will never have the ability to redeem its investment with the investee at NAV per share or the redemption date is not close to the measurement date. This category also includes investments held in trust where the Organization is not the trustee and the beneficial interest in perpetual trust.

All long-term investments (see Note 7.) have been valued in accordance with the definition of Level 1 and 3 inputs as described above.

The preceding methods described may produce a fair value calculation that may not be indicative of net realizable value or reflective of future fair value. Furthermore, although the Organization believes its valuation methods are appropriate and consistent with other market participants, the use of different methodologies or assumptions to determine fair value of certain financial instruments could result in a different fair value measurement at the reporting date.

#### Accrued compensated absences

The Organization provides each employee with paid time off compensation hours, which are accumulated on a pro-rata basis as actual hours are worked. Compensated absences accrue when amounts can reasonably be estimated, and payment of compensation is probable. Accrued compensated absences totaled \$186,493 and \$192,900 at September 30, 2023 and 2022, respectively.

#### **Contract liabilities**

The Organization collects deposits for events and programs to be held in the future. The revenues associated with these events and programs are recognized in the period in which the event or program occurs and accordingly, amounts received for an event or program that has not yet occurred are classified as contract liabilities.

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS September 30, 2023 and 2022

#### Note 1. Nature of Operations and Summary of Significant Accounting Policies (continued)

#### Right-of-use asset and lease obligations

The Organization leases space at several locations and also leases several copiers. The determination of whether an arrangement is a lease is made at the inception of the lease. Under Topic 842 (see page 11), a contract is (or contains) a lease if it conveys the right to control the use of an identified asset for a period of time in exchange for consideration. Control is defined under the standard as having both the right to obtain substantially all of the economic benefits from use of the asset and the right to direct the use of the asset. Management only reassesses its determination if the terms and conditions of the contract are changed.

Lease assets represent the Organization's right to use an underlying asset for the lease term, and lease liabilities represent the Organization's obligation to make lease payments. Lease assets and liabilities are recognized at the lease commencement date based on the present value of lease payments over the lease term. The Organization uses the implicit rate when it is readily determinable. Since most of the Organization's leases do not provide an implicit rate, to determine the present value of lease payments, management uses a risk-free rate based on the information available at lease commencement. The Organization's lease terms may include options to extend or terminate the lease when it is reasonably certain that the option will be exercised. Operating lease assets also include any lease payments made and exclude any lease incentives. Lease expense for operating lease payments is recognized on a straight-line basis over the lease term.

The Organization has lease agreements with lease and non-lease components, which are generally accounted for separately, with amounts allocated to the lease and non-lease components based on stand-alone prices. For certain equipment leases, the Organization accounts for the lease and non-lease components as a single lease. Additionally, for certain building and equipment leases, the Organization applies a portfolio approach to account for the operating lease assets and liabilities.

#### Net asset classification

Net assets, revenues, gains, and losses are classified based on the existence or absence of donor or grantor imposed restrictions. Accordingly, net assets and changes therein are classified and reported as follows:

*Net Assets Without Donor Restrictions* – Net assets available for use in general operation and not subject to donor (or certain grantor) restrictions.

Net Assets With Donor Restrictions – Net assets subject to donor-imposed restrictions. Some donor-imposed restrictions are temporary in nature, such as those that will be met by the passage of time or other events specified by the donor. Other donor-imposed restrictions are perpetual in nature, where the donor stipulated that resources be maintained in perpetuity. Donor-imposed restrictions are released when a restriction expires, that is, when the stipulated time has elapsed, when the stipulated purpose for which the resource was restricted has been fulfilled, or both.

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS September 30, 2023 and 2022

#### Note 1. Nature of Operations and Summary of Significant Accounting Policies (continued)

#### Support and revenue

In accordance with provisions of the ASC Topic 958-605, Revenue Recognition, the Organization must determine whether a contribution (or a promise) is conditional or unconditional for transactions deemed to be a contribution. A contribution is considered to be a conditional contribution if an agreement includes a barrier that must be overcome and whether a right of return of assets or a right of release of a promise to transfer assets exists. Indicators of a barrier include a measurable performance-related barrier or other measurable barrier, a stipulation that limits discretion by the recipient on the conduct of an activity, and stipulations that are related to the purpose of the agreement. Topic 958-605 prescribes that the Organization should not consider probability of compliance with the barrier when determining if such awards are conditional and should report such awards as conditional grant advance liabilities until such conditions are met.

Individual grant arrangements have been evaluated and most have been determined to be nonreciprocal, meaning the granting entity has not received a direct benefit in exchange for the resources provided. Instead, revenue is recognized like a conditional contribution, i.e., when the barrier to entitlement is overcome. The barrier to entitlement is considered overcome when expenditures associated with each grant are determined to be allowable and all other significant conditions of the grant are met. Grants that have been determined to be reciprocal fall under the scope of Topic 606 and are recognized as the performance obligations are satisfied.

The Organization records contributions as net assets without donor restrictions and net assets with donor restrictions depending on the existence or nature of donor restrictions. Unconditional promises to give are recorded as promises to give. Contributions to be received after one year are discounted at the appropriate rate commensurate with the risks involved. Amortization of the discount is recorded as additional contribution revenue in accordance with the donor-imposed restrictions, if any, on the contributions.

Grants and other contributions of cash and other assets are reported as net assets with donor restrictions if they are received with donor stipulations that limit the use of the donated assets. When a donor restriction expires, that is, when a stipulated time restriction ends or purpose restriction is accomplished, net assets with donor restrictions are reclassified to net assets without donor restrictions and reported in the Consolidated Statements of Activities and Changes in Net Assets as net assets released from restriction. Restricted contributions that meet restrictions in the same reporting period as received are reported as increases in net assets without donor restrictions.

Contributions of non-cash assets are recorded at their fair values in the period received. Contributions of services that create or enhance non-financial assets or that require specialized skills, which are provided by individuals possessing those skills and would typically need to be purchased if not provided by donation, are recorded at their fair value in the period received. Donated investments are also reported at fair value at the date of receipt, which is then treated as the Organization's cost basis.

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS September 30, 2023 and 2022

#### Note 1. Nature of Operations and Summary of Significant Accounting Policies (continued)

#### Support and revenue (continued)

Dividends, interest and net gains on investments of endowments and similar funds are reported a) as increases in net assets with donor restrictions if the terms of the gift require that they be added to the principal of a permanent endowment fund or the gift imposes restrictions on the current use of income or net gains; and b) as increases in net assets without donor restrictions in all other cases.

The Organization derives its program service revenues from counseling and car detailing service fees. These services are comprised of an exchange element based on the value of benefits provided. The Organization recognizes these revenues over the period in which the benefits are received, and performance obligations are satisfied.

Rental income is recognized based on the terms of the agreement.

All other income is recognized when earned.

#### Income taxes

The Organization is a not-for-profit corporation, exempt from Federal income tax under Section 501(c)(3) of the Internal Revenue Code; and therefore, none of its present or anticipated future activities are subject to taxation as unrelated business income; therefore, no provision for income taxes has been made in the accompanying financial statements.

The Organization annually files an IRS Form 990, *Return of Organization Exempt From Income Tax*, tax return in the U.S. Federal jurisdiction. The Organization is no longer subject to U.S. Federal income tax examination by tax authorities for the years prior to September 30, 2020. In the normal course of business, the Organization is subject to examination by various taxing authorities. Although the outcome of tax audits is always uncertain, the Organization believes that there are no significant unrecognized tax liabilities at September 30, 2023 and 2022.

#### Concentration of credit risk

Bank balances are insured by the Federal Deposit Insurance Corporation (FDIC). At various times during the year, the Organization may maintain its cash balance with one financial institution in excess of the federally insured limit.

#### **Expense allocation**

The costs of providing the Organization's various programs and supporting activities have been summarized on a functional basis in the Consolidated Statement of Activities and Changes in Net Assets. The Consolidated Statements of Functional Expenses present the natural classification of expenses by function. Accordingly, certain costs have been allocated among the programs and supporting activities benefited based upon employees' time dedicated to particular programs or the benefit received based upon the recognition of expenditures incurred.

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS September 30, 2023 and 2022

#### Note 1. Nature of Operations and Summary of Significant Accounting Policies (continued)

#### **Endowment policies**

The Organization has adopted the Codified FASB Accounting Standards that provide guidance on the net asset classification of donor-restricted endowment funds for a not-for-profit organization that is subject to an enacted version of the Uniform Prudent Management of Institutional Funds Act of 2006 (UPMIFA). The Codified Accounting Standards also improve disclosures about an organization's endowment funds (both donor restricted endowment funds and board designated endowment funds) whether or not the organization is subject to UPMIFA.

The State of Vermont adopted UPMIFA effective May 5, 2009. The Organization adopted the Codified FASB Accounting Standards beginning with the year ended September 30, 2009. Management has determined that the majority of the Organization's net assets do not meet the definition of endowment under UPMIFA or the Codified FASB Accounting Standards. The Organization is governed subject to its governing documents and most contributions are subject to the terms of these governing documents. Certain contributions are received subject to other gift instruments or are subject to specific agreements with the Organization.

Under the terms of the Organization's governing documents and in the absence of overriding explicit donor stipulations, the board of directors has the ability to distribute so much of the corpus of any trust or separate gift, devise, bequest, or fund as the board in its sole discretion shall determine. As a result of the ability to distribute corpus, all contributions not classified as net assets with donor restrictions are classified as net assets without donor restrictions for financial statement purposes.

Net assets with donor restrictions may consist of irrevocable charitable trusts, lead trusts, restricted contributions receivable, and donor-restricted endowment funds. When donor restrictions expire, that is, when a stipulated time restriction ends or a purpose restriction is fulfilled, net assets with donor restrictions are reclassified to net assets without donor restrictions and reported in the statements of activities as net assets released from restrictions. Donor-restricted net assets contributed to an endowment fund represent the fair value of the original gift as of the gift date and the original value of subsequent gifts to donor-restricted endowment funds.

During the year ended September 30, 2010 the Organization reviewed all endowment funds and transferred to net assets with donor restrictions those that were subject to UPMIFA that were previously classified as without donor restrictions.

#### **Endowment policies - interpretation of relevant law**

The Board of Directors of the Organization has interpreted the State Prudent Management of Institutional Funds Act (SPMIFA) as requiring the preservation of the fair value of the original gift as of the gift date of the donor-restricted endowment funds absent explicit donor stipulations to the contrary.

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS September 30, 2023 and 2022

#### Note 1. Nature of Operations and Summary of Significant Accounting Policies (continued)

#### Endowment policies - interpretation of relevant law (continued)

As a result of this interpretation, the Organization classifies as net assets with donor restrictions (a) the original value of gifts donated to the permanent endowment, (b) the original value of subsequent gifts to the permanent endowment, and (c) accumulations to the permanent endowment made in accordance with the direction of the applicable donor gift instrument at the time the accumulation is added to the fund. The remaining portion of the donor-restricted endowment fund that is not classified in net assets with donor restrictions is classified as net assets without donor restrictions.

As a result of this interpretation, when reviewing its donor-restricted endowment funds, the Organization considers a fund to be underwater if the fair value of the fund is less than the sum of (a) the original value of initial and subsequent gift amounts donated to the fund, and (b) any accumulations to the fund that are required to be maintained in perpetuity in accordance with the direction of the applicable donor gift instrument.

The Organization has interpreted SPMIFA to permit spending from underwater funds in accordance with the law. Additionally, in accordance with SPMIFA, the Organization considers the following factors in making a determination to appropriate or accumulate donor-restricted endowment funds:

- The duration and preservation of the fund.
- The purposes of the organization and the donor-restricted endowment fund.
- General economic conditions.
- The possible effect of inflation and deflation.
- The expected total return from income and the appreciation of investments.
- Other resources of the organization.
- The investment policies of the organization.

#### **Endowment investment and spending policies**

The purpose of the Organization's endowment fund is to continue and extend its mission using present and future gifts. Investment guidelines for the Organization's endowment fund include:

- Achieve a positive rate of return over the long-term that would contribute to the cash flow needs of the organization.
- Maintaining a diversified portfolio of investments to reduce the risk of wide swings in market value.
- To provide for asset growth at a rate in excess of the rate of inflation, net of expenses.
- To achieve investment results over the long-term that compares favorably with those of other endowments and foundations, professionally managed portfolios, and generally accepted market indexes.

#### **Advertising**

Advertising costs are expensed as incurred. Advertising expense totaled \$17,720 and \$25,508 for the years ended September 30, 2023 and 2022, respectively

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS September 30, 2023 and 2022

#### Note 1. Nature of Operations and Summary of Significant Accounting Policies (continued)

#### Reclassifications

Certain amounts for the year ended September 30, 2022 have been reclassified for comparative purposes to conform to the presentation used in the September 30, 2023 financial statements. The reclassifications have no effect on total net assets for the year ended September 30, 2022.

#### Subsequent events

Subsequent events have been evaluated through May 28, 2024, which is the date the financial statements were issued.

#### Note 2. Liquidity and Availability of Financial Assets

Financial assets available for general expenditure, that is, without donor or other restrictions limiting their use, within one year of the date of the Consolidated Statements of Financial Position, comprise the following at September 30:

	<u>2023</u>	<u>2022</u>
Financial assets, at year end:		
Cash - unrestricted Grants and contracts receivable Promises to give Restricted cash - capital reserve Less - donor and contractual restricted included in above amounts	\$ 462,193 1,311,756 521,210 36,906 (978,828)	\$ 496,079 1,271,351 740,663 36,903 (711,069)
Total financial assets available within one year	1,353,237	1,833,927
Liquidity resources: Investments Less beneficial interest held by others Less investments restricted in perpetuity Line of credit (see Note 8.)	 4,684,274 (50,720) (390,472) 100,000	 4,445,784 (46,358) (390,472) 100,000
Total financial assets available and liquidity resources available within one year	\$ 5,696,319	\$ 5,942,881

The Organization has a policy to structure its financial assets to be available and liquid as its obligations become due.

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS September 30, 2023 and 2022

#### Note 3. Cash, Cash Equivalents and Restricted Cash

The following table provides a reconciliation of cash, cash equivalents, and restricted cash reported within the statements of financial position to the sum of the corresponding amounts within the Consolidated Statements of Cash Flows:

	<u>2023</u>	<u>2022</u>
Cash and cash equivalents Cash restricted for capital reserve	\$ 462,193 36,906	\$ 496,079 36,903
Total cash, cash equivalents and restricted cash	\$ 499,099	\$ 532,982

#### Note 4. Revenue from Contracts with Customers

#### **Performance obligations**

Performance obligations are determined based on the nature of the services provided by the Organization and, in general, performance obligations satisfied over time relate to program participants receiving services, including counseling services, in the Organization's various locations and programs and car detailing services. The Organization measures this performance obligation from the commencement of the program or visit to the point when it is no longer required to provide a service to that participant or customer, which can range from the same day to a month. For this performance obligation, control transfers to the program participant or customer over time as the service is provided.

#### Transaction prices and variable consideration

The Organization determines transaction prices based on established charges for services to be provided and for goods to be sold, reduced by explicit price concessions (i.e. discounts) provided by the Organization. The Organization determines its estimates for explicit price concessions related to discounts based on contractual agreements, discount policies and historical experience. Further, estimates for implicit price concessions are based on historical experience with program participants and customers.

Variable consideration is estimated at the most likely amount that is expected to be earned. Estimated amounts are included in the transaction price to the extent that it is probable that a significant reversal of cumulative revenue recognized will not occur when the uncertainty associated with the variable consideration is resolved. Estimates of variable consideration are made based upon historical experience and known trends.

#### Disaggregation of revenue from contracts with customers

The Organization's revenue based on the satisfaction of performance obligations over time totaled \$934,201 and \$937,418 for the years ended September 30, 2023 and 2022, respectively.

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS September 30, 2023 and 2022

#### Note 5. Promises to Give

Substantially all unconditional promises to give at year-end are collectible over four years. Unconditional promises to give consisted of the following at September 30:

	<u>2023</u>	<u>2022</u>
Receivable in less than one year Receivable in one to five years	\$ 521,210 941,922	\$ 740,663 674,166
Total promises to give	\$ 1,463,132	\$ 1,414,829

Promises to give due in more than one year are reflected at the present value of estimated future cash flows using a discount rate of 5.03% and 4.25% at September 30, 2023 and 2022, respectively. The discount on pledges receivable totaled \$168,078 and \$128,033 at September 30, 2023 and 2022, respectively

Due to experience with the dependability of donors, management estimates promises to give to be fully collectible. Therefore, there was no allowance for uncollectible accounts at September 30, 2023 and 2022.

Future maturities of promises to give are as follows:

2024	\$ 521,210
2025	462,321
2026	87,354
2027	83,504
2028	79,824
Thereafter	 228,919
Total	\$ 1,463,132

#### Note 6. Property and Equipment

Property and equipment consisted of the following at September 30:

	(Years)	<u>2023</u>	<u>2022</u>
Land Buildings Building improvements Furniture and equipment Vehicles Leasehold improvements Construction in progress	N/A 25 3 - 25 3 - 15 3 - 5 25 N/A	\$ 289,065 2,008,291 1,958,654 421,556 110,244 57,625	\$ 289,065 746,625 1,916,881 324,034 52,222 57,625 836,135
Total property and equipment  Less accumulated depreciation		4,845,435 (1,827,845)	4,222,587 (1,672,675)
Property and equipment, net		\$ 3,017,590	\$ 2,549,912

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS September 30, 2023 and 2022

#### Note 6. Property and Equipment (continued)

Depreciation expense totaled \$155,164 and \$125,091 for the years ended September 30, 2023 and 2022, respectively.

#### Note 7. Investments

Investments, at fair value, consisted of the following at September 30, 2023:

	Level 1	Level 3		<u>Total</u>
Cash and equivalents	\$ 108,953	\$ 	\$	108,953
Mutual funds	385,941			385,941
Equities	3,866,238			3,866,238
Exchange traded funds	272,422			272,422
Vermont Community Foundation	 	 50,720	_	50,720
Total investments	\$ 4,633,554	\$ 50,720	\$	4,684,274

Investments, at fair value, consisted of the following at September 30, 2022:

	Level 1	Level 3	<u>Total</u>
Cash and equivalents	\$ 727,292	\$ 	\$ 727,292
Equities	3,407,913		3,407,913
Exchange traded funds	264,221		264,221
Vermont Community Foundation	 <u></u>	 46,358	 46,358
Total investments	\$ 4,399,426	\$ 46,358	\$ 4,445,784

In 2007, the Organization deposited \$25,000 with the Vermont Community Foundation (the Foundation) to establish The Spectrum Youth and Family Services Fund. The gift has been invested in the Foundation's investment pool. The balance of the fund, including accumulated earnings, was \$50,720 and \$46,358 at September 30, 2023 and 2022, respectively.

The Organization determines the portion of return included in operating amounts during the Organization's annual budgeting process. Investment revenues are reported net of related expenses.

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS September 30, 2023 and 2022

#### Note 7. Investments (continued)

The following table provides additional information regarding the aggregate changes in Level 1 investments:

	<u>2023</u>	<u>2022</u>
Beginning balance Total gains or losses included in statement of	\$ 4,445,784	\$ 5,347,179
activities and changes in net assets Purchases, sales, issuances, and settlements, net	705,072 (466,582)	(474,176) (427,219)
Ending balance	\$ 4,684,274	\$ 4,445,784

The following schedule summarizes the investment income reported in the statement of activities as an increase in net assets without restrictions:

	<u>2023</u>	<u>2022</u>
Dividend and interest income Net change in beneficial interest Realized and unrealized gains (losses)	\$ 98,076 4,362 644,093	\$ 129,446 (10,167) (545,171)
Total investment income (loss)	746,531	(425,892)
Management fees	 (41,459)	 (48,284)
Net investment income (loss)	\$ 705,072	\$ (474,176)

Investment income is reported on the Consolidated Statements of Activities and Changes in Net Assets as follows for the years ended September 30:

	<u>2023</u>	<u>2022</u>
Without donor restrictions: Operating Non-operating	\$ 500,000 103,575	\$ 437,000 (851,214)
Subtotal - without donor restrictions Endowment earnings (losses)	 603,575 101,497	 (414,214) (59,962)
Total return (decline) on investments	\$ 705,072	\$ (474,176)

#### Note 8. Line of Credit

In March 2016, the Organization entered into a line of credit agreement with Morgan Stanley Private Bank National Association which is collateralized by securities held in its Morgan Stanley investment account. The line carries a variable rate of interest equal to a Secured Overnight Financing Rate (SOFR). The interest rate was 8.43% at September 30, 2023. The available credit on the line was \$100,000 at September 30, 2023 and 2022. There was no balance outstanding on the line at September 30, 2023 and 2022.

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS September 30, 2023 and 2022

#### Note 9. Net Assets With Donor Restrictions

Net assets with donor restrictions consisted of the following at September 30:

	<u>2023</u>	<u>2022</u>
Restricted by time or specific purpose:		
Pearl Street residence - capital and programs	\$ 308,650	\$ 318,650
RS Counseling building - capital and programs	1,271,918	1,560,000
Multicultural youth	56,351	61,351
Unappropriated endowment earnings	214,324	112,826
St. Albans Drop-in Center	476,712	278,137
Direct cash transfer program	457,760	
Other programs and future periods	582,416	298,313
Subtotal - restricted by time or specific purpose	3,368,131	2,629,277
Restricted in perpetuity	390,472	390,472
Total net assets with donor restrictions	\$ 3,758,603	\$ 3,019,749

Net assets released due to the satisfaction of time and program restrictions totaled \$993,742 and \$1,587,563 for the years ended September 30, 2023 and 2022, respectively.

#### Note 10. Endowment Net Assets

Endowment net assets are restricted to investment in perpetuity, the income from which becomes restricted support for the program in which the endowment was established. The income is included in net assets with donor restrictions on the accompanying Consolidated Statement of Activities and Changes in Net Assets. Endowment net assets include the following at September 30:

	<u>2023</u>	<u>2022</u>
Restricted by time or purpose Restricted to be held in perpetuity	\$ 214,324 390,472	\$ 112,826 390,472
Total donor-restricted endowment funds	\$ 604,796	\$ 503,298

Changes in endowment net assets for the year ending September 30, 2023 are as follows:

	Accumulated Endowment <u>Earnings</u>		Endowment	
Endowment net assets, beginning of year Investment return	\$	112,826 101,497	\$	390,472
Endowment net assets, end of year	\$	214,323	\$	390,472

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS September 30, 2023 and 2022

#### Note 10. Endowment Net Assets (continued)

Changes in endowment net assets for the year ending September 30, 2021 are as follows:

		Accumulated Endowment <u>Earnings</u>		<u>Endowment</u>	
Endowment net assets, beginning of year Investment return (decline)	\$	172,788 (59,962)	\$	390,472 	
Endowment net assets, end of year	\$	112,826	\$	390,472	

#### Note 11. Contributed Nonfinancial Assets

Contributed nonfinancial assets consisted of the following at September 30:

	<u>2023</u>	2022
Food, clothing, and program supplies Empty Bowl donations	\$ 28,782 31,777	\$ 33,020 40,739
Total contributed nonfinancial assets	\$ 60,559	\$ 73,759

Unless otherwise noted, contributed nonfinancial assets did not have any donor-imposed restrictions. Contributed Empty Bowl donations were used as part of the annual Empty Bowl fundraiser. Contributed food, clothing, and program supplies were used in the following programs: Burlington Drop-In, the Youth Development Program, and St. Albans Drop-In. In valuing contributed nonfinancial assets, the Organization estimated the fair value on the basis of estimates of wholesale values that would be received for selling similar products in the United States.

#### Note 12. Right-of-Use Asset, Operating

In accordance with Topic 842 (see Note 1.), the Organization determines if an arrangement is, or contains, a lease at inception. Leases are included in right-of-use (ROU) assets and lease liabilities on the statement of financial position. ROU assets and lease liabilities reflect the present value of the future minimum lease payments over the lease term. The Organization includes in the determination of the ROU assets and lease liabilities any renewal options when the options are reasonably certain to be exercised. The Organization has elected to use the risk-free rate determined using a period comparable to the lease terms as the discount rate for leases. Operating lease expense is recognized on a straight-line basis over the lease term. The Organization does not report ROU assets and lease liabilities for its short-term leases (leases with a term of 12 months or less). Instead, the lease payments of those leases are reported as lease expense on a straight-line basis over the lease term.

The Organization leases office space and equipment under noncancelable operating leases through May 2028. Lease assets are amortized over the life of the underlying asset.

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS September 30, 2023 and 2022

#### Note 12. Right-of-Use Asset, Operating (continued)

The components of total lease cost are as follows:

	<u>2023</u>
Operating lease cost Short-term lease cost	\$ 123,205 33,119
Total lease expense	\$ 156,324
Cash flow information related to leases is as follows:	
Operating cash flows from operating leases	\$ 123,205
Lease assets obtained in exchange for lease liabilities	\$ 358,291

The following summarizes the weighted-average remaining lease term and discount rate at September 30, 2023:

Weighted-average remaining lease term	2.75 years
Weighted-average discount rate	4.03%

The following is a schedule of future minimum lease liabilities for the final remaining year and in aggregate under the above operating leases at September 30:

2024	\$ 104,325
2025	94,861
2026	59,276
2027	11,354
2028	 2,512
Total lease payments Less: interest	\$ 272,328 (19,918)
Eddd. Interest	 (10,010)
Present value of lease liabilities	\$ 252,410

#### Note 13. Lessor Operating Leases

In June 2012, the Organization opened the Pearl Street Residence, which has eight units available to lease to qualified youth. The monthly rent per unit is \$665 and rent may be subsidized by the Vermont State Housing Authority for youth who meet certain income eligibility. Rental income under this program totaled \$40,090 and \$22,165 for the years ended September 30, 2023 and 2022, respectively.

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS September 30, 2023 and 2022

#### Note 13. Lessor Operating Leases (continued)

In May 2004, the Organization entered into a seven-year lease agreement to rent facilities located on Pearl Street in Burlington, Vermont to another non-profit organization. This agreement was renewed for three additional three-year periods, expiring on July 1, 2014, July 1, 2017, and July 1, 2020. This agreement was then renewed for a three-month period, expiring on September 30, 2020 and for three additional one-year periods, through September 30, 2023. The agreement is now month-to-month. The agreement calls for monthly installments of \$1,257 from July 2018 through June 2019 and \$1,282 from July 2019 through September 2023. Rental income under this agreement totaled \$15,844 and \$15,382 for the years ended September 30, 2023 and 2022, respectively.

In August 2022, the Organization opened the VISTA Apartments in St. Albans, which has three units available to lease to qualified youth. Rental income under this program totaled \$27,800 and \$4,100 for the years ended September 30, 2023 and 2022, respectively.

#### Note 14. Commitments and Contingencies

The Organization received direct federal grant funding totaling \$819,890 and \$973,427 during the years ended September 30, 2023 and 2022, respectively. This funding is from various governmental agencies to assist with program expenses and operating costs. These grants and contracts have been expended in accordance with the respective terms contained in the agreements and are subject to possible final audit determination by certain governmental agencies. In the opinion of management, the results of such audits, if any, will not have a material effect on the financial position of the Organization as of September 30, 2023 and 2022, or on the changes in their net assets for the years then ended.

#### Note 15. Investment in Affiliate

In the year ended September 30, 2017, Spectrum Youth and Family Services, Inc. created a subsidiary entity, Spectrum Works, L3C, for the purpose of vocational training as an auto detailing social enterprise. Spectrum Youth and Family Services, Inc. had a cumulative net investment in Spectrum Works, L3C of \$891,099 and \$852,957 to Spectrum Works, L3C at September 30, 2023 and 2022, respectively.

#### Note 16. Retirement Plan

The Organization has a 403(b) savings plan for all employees who meet eligibility requirements. The Organization makes matching contributions equal to the lesser of 50% of an employee's salary reduction amount or 3% of a contributing employee's annual compensation. The employer contributions to the plan totaled \$65,324 and \$57,374 for the years ended September 30, 2023 and 2022, respectively.

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS September 30, 2023 and 2022

#### Note 17. Housing Covenants and Mortgage Deed

The Organization is subject to a housing subsidy covenant and a mortgage deed as conditions of funding provided by the Vermont Housing and Conservation Board (VHCB). VHCB funding consisted of (1) \$150,000 provided in 1994 for repayment of indebtedness to purchase the property at Pearl Street which houses the Emergency Shelter, (2) funding of a \$10,000 feasibility grant received in 2011 for pre-development expenses related to construction of a residential facility, and (3) \$144,000 received in 2012 for rehabilitation of a portion of the Pearl Street building as a residential facility, known as Pearl Street Residence, which was opened to residents in June 2012. The housing covenants for the residential facilities restrict the number of units and establish rent restriction and affordability requirements.

The mortgage deed restricts use of a portion of the Pearl Street property as an emergency shelter and establishes penalties for noncompliance including repayment of the principal amount granted for purchase of the building plus 25% of any appreciation of the property from the date of mortgage and date of noncompliance. The \$144,000 VHCB grant requires the funding of a reserve account to be used for future capital needs at the Pearl Street building (Note 1.).



#### SCHEDULE OF EXPENDITURES OF FEDERAL AWARDS For the Year Ended September 30, 2023

Federal Grantor/Pass Through Grantor/ <u>Program Title</u>	<u>ALN</u>	Pass-through <u>Grantor #</u>	<u>Expenditures</u>	<u>Subgrants</u>
U.S. Department of Health and Human Services Substance Abuse and Mental Health Services Projects of Regional and National Significance	93.243	3H79T108115001S3	\$ 791,890	\$ 367,624
Administration for Children and Families Congressional Directives	93.493	90XP0588-01-00	28,000	
Total U.S. Department of Health and Human Servi	alth and Human Services (Direct)			367,624
Pass-through programs:				
U.S. Department of Health and Human Services State of Vermont, Department of Health				
Opioid State Targeted Response Grants Opioid State Targeted Response Grants	93.788 93.788	03420-09720 03420-09584	75,000 160,000	 
Total Opioid State Targeted Response Grants			235,000	
National Initiatives to Address Covid-19 Health Disparities National Initiatives to Address Covid-19	93.391	03420-09584	28,315	
Health Disparities	93.391	03420-09608	248,100	
Total National Initiative to Address Covid-19 Health Disparities			276,415	
Vermont Overdose Date to Action	93.136	03420-09584	12,771	
Block Grants for Prevention and Treatment of Substance Abuse	93.959	03420-08942	69,198	
Total U.S. Department of Health and Human Services (pass-through)			593,384	
Washington County Youth Service Bureau				
John H. Chaffee Foster Care Program for Successful Transition to Adulthood	93.674	N/A	108,800	
Total pass-through Washington County Youtl	h Service	Bureau	108,800	
U.S. Department of Housing and Urban Development State of Vermont, Agency of Human Services				
Community Development Block Grant	14.228	07110-IG-2020-St A	28,000	
Total U.S. Department of Housing and Urbar	n Develop	ment (pass-through)	28,000	
Total pass-through federal expenditures			730,184	
Total expenditures of federal awards			\$1,550,074	\$ 367,624

#### NOTES TO SCHEDULE OF EXPENDITURES OF FEDERAL AWARDS For the Year Ended September 30, 2023

#### Note 1. Summary of Significant Accounting Principles

Expenditures reported on the accompanying Schedule of Expenditures of Federal Awards are reported on the accrual basis of accounting. Such expenditures are recognized following the cost principles contained in as required by Title 2 U.S. CFR Part 200, *Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards*, wherein certain types of expenditures are not allowable or are limited as to reimbursement. Negative amounts shown on the Schedule, if any, represent adjustments or credits made in the normal course of business to amounts reported as expenditures in prior year. Pass-through entity identifying numbers are presented where available. The Organization has elected not to use the 10-percent de minimus indirect cost rate as allowed under the Uniform Guidance.

#### Note 2. Basis of Presentation

The accompanying Schedule of Expenditures of Federal Awards includes the federal grant activity of the Organization and is presented on the accrual basis of accounting. The information in this schedule is presented in accordance with the requirements of as required by Title 2 U.S. Code of Federal Regulations (CFR) Part 200, Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards, Therefore, some amounts presented in this schedule may differ from amounts presented in, or used in the preparation of, the general-purpose financial statements.



## INDEPENDENT AUDITOR'S REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH GOVERNMENT AUDITING STANDARDS

To the Board of Directors of Spectrum Youth & Family Services, Inc. and Subsidiary Burlington, Vermont

We have audited, in accordance with the auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States, the consolidated financial statements of Spectrum Youth & Family Services, Inc. and Subsidiary (a nonprofit organization) which compromise the consolidated statement of financial position as of September 30, 2023, and the related statements of activities and cash flows for the year then ended, and the related notes to the consolidated financial statements, and have issued our report thereon dated May 28, 2024.

#### **Report on Internal Control Over Financial Reporting**

In planning and performing our audit of the consolidated financial statements, we considered Spectrum Youth & Family Services, Inc. and Subsidiary's internal control over financial reporting (internal control) as a basis for designing audit procedures that are appropriate in the circumstances for the purpose of expressing our opinion on the consolidated financial statements, but not for the purpose of expressing an opinion on the effectiveness of Spectrum Youth & Family Services, Inc. and Subsidiary's internal control. Accordingly, we do not express an opinion on the effectiveness of Spectrum Youth & Family Services, Inc. and Subsidiary's internal control.

A *deficiency in internal control* exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis. A *material weakness* is a deficiency, or a combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected, on a timely basis. A *significant deficiency* is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses or significant deficiencies may exist that have not been identified.

#### **Report on Compliance and Other Matters**

As part of obtaining reasonable assurance about whether Spectrum Youth & Family Services, Inc. and Subsidiary's consolidated financial statements are free from material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the consolidated financial statements. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. We noted certain immaterial instances of noncompliance, which we have reported to the management of Spectrum Youth & Family Services, Inc. and Subsidiary' in a separate letter dated May 28, 2024.



To the Board of Directors of Spectrum Youth & Family Services, Inc. and Subsidiary Burlington, Vermont Page 2

#### **Purpose of this Report**

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and results of that testing, and not to provide an opinion on the effectiveness of the organization's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the organization's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

Holgola Charista CPA. PIC

Williston, Vermont May 28, 2024



# INDEPENDENT AUDITOR'S REPORT ON COMPLIANCE FOR EACH MAJOR PROGRAM AND ON INTERNAL CONTROL OVER COMPLIANCE REQUIRED BY THE UNIFORM GUIDANCE

To the Board of Directors of Spectrum Youth & Family Services, Inc. and Subsidiary Burlington, Vermont

#### Report on Compliance for Each Major Federal Program

#### Opinion on Each Major Federal Program

We have audited Spectrum Youth & Family Services, Inc. and Subsidiary's compliance with the types of compliance with the types of compliance requirements described in the *OMB Compliance Supplement* that could have a direct and material effect on each of Spectrum Youth & Family Services, Inc. and Subsidiary's major federal programs for the year ended September 30, 2023. Spectrum Youth & Family Services, Inc. and Subsidiary's major federal programs are identified in the summary of auditor's results section of the accompanying Schedule of Findings and Questioned Costs.

In our opinion, Spectrum Youth & Family Services, Inc. and Subsidiary complied, in all material respects, with the types of compliance requirements referred to above that could have a direct and material effect on each of its major federal programs for the year ended September 30, 2023.

#### Basis for Opinion on Each Major Federal Program

We conducted our audit of compliance in accordance with auditing standards generally accepted in the United States of America; the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States; and the audit requirements of Title 2 U.S. *Code of Federal Regulations* Part 200, *Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards* (Uniform Guidance). Our responsibilities under those standards and the Uniform Guidance are further described in the Auditor's Responsibilities for the Audit of Compliance section of our report.

We are required to be independent of Spectrum Youth & Family Services, Inc. and Subsidiary and to meet our other ethical responsibilities, in accordance with relevant ethical requirements relating to our audit. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion on compliance for each major federal program. Our audit does not provide a legal determination of Spectrum Youth & Family Services, Inc. and Subsidiary's compliance with the compliance requirements referred to above.

#### Responsibilities of Management for Compliance

Management is responsible for compliance with the requirements referred to above and for the design, implementation, and maintenance of effective internal control over compliance with the requirements of laws, statutes, regulations, rules, and provisions of contracts or grant agreements applicable to Spectrum Youth & Family Services, Inc. and Subsidiary's federal programs.



To the Board of Directors of Spectrum Youth & Family Services, Inc. and Subsidiary Burlington, Vermont Page 2

#### Auditor's Responsibilities for the Audit of Compliance

Our objectives are to obtain reasonable assurance about whether material noncompliance with the compliance requirements referred to above occurred, whether due to fraud or error, and express an opinion on Spectrum Youth & Family Services, Inc. and Subsidiary's compliance based on our audit. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards, *Government Auditing Standards*, and the Uniform Guidance will always detect material noncompliance when it exists. The risk of not detecting material noncompliance resulting from fraud is higher than for that resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Noncompliance with the compliance requirements referred to above is considered material if there is a substantial likelihood that, individually or in the aggregate, it would influence the judgment made by a reasonable user of the report on compliance about Spectrum Youth & Family Services, Inc. and Subsidiary's compliance with the requirements of each major federal program as a whole.

In performing an audit in accordance with generally accepted auditing standards, *Government Auditing Standards*, and the Uniform Guidance, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material noncompliance, whether due to fraud or error, and design and
  perform audit procedures responsive to those risks. Such procedures include examining, on a test basis,
  evidence regarding Spectrum Youth & Family Services, Inc. and Subsidiary's compliance with the
  compliance requirements referred to above and performing such other procedures as we considered
  necessary in the circumstances.
- Obtain an understanding of Spectrum Youth & Family Services, Inc. and Subsidiary's internal control over compliance relevant to the audit in order to design audit procedures that are appropriate in the circumstances and to test and report on internal control over compliance in accordance with the Uniform Guidance, but not for the purpose of expressing an opinion on the effectiveness of Spectrum Youth & Family Services, Inc. and Subsidiary's internal control over compliance. Accordingly, no such opinion is expressed.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and any significant deficiencies and material weaknesses in internal control over compliance that we identified during the audit.

#### **Other Matters**

We noted an immaterial instance of noncompliance, which we have reported to the management of Spectrum Youth & Family Services, Inc. and Subsidiary' in a separate letter dated May 28, 2024. Our opinion on each major federal program is not modified with respect to this matter.

To the Board of Directors of Spectrum Youth & Family Services, Inc. and Subsidiary Burlington, Vermont Page 3

#### **Report on Internal Control Over Compliance**

A deficiency in internal control over compliance exists when the design or operation of a control over compliance does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, noncompliance with a type of compliance requirement of a federal program on a timely basis. A material weakness in internal control over compliance is a deficiency, or a combination of deficiencies, in internal control over compliance, such that there is a reasonable possibility that material noncompliance with a type of compliance requirement of a federal program will not be prevented, or detected and corrected, on a timely basis. A significant deficiency in internal control over compliance is a deficiency, or a combination of deficiencies, in internal control over compliance with a type of compliance requirement of a federal program that is less severe than a material weakness in internal control over compliance, yet important enough to merit attention by those charged with governance.

Our consideration of internal control over compliance was for the limited purpose described in the Auditor's Responsibilities for the Audit of Compliance section above and was not designed to identify all deficiencies in internal control over compliance that might be material weaknesses or significant deficiencies in internal control over compliance. Given these limitations, during our audit we did not identify any deficiencies in internal control over compliance that we consider to be material weaknesses, as defined above. However, material weaknesses or significant deficiencies in internal control over compliance may exist that were not identified.

Our audit was not designed for the purpose of expressing an opinion on the effectiveness of internal control over compliance. Accordingly, no such opinion is expressed.

The purpose of this report on internal control over compliance is solely to describe the scope of our testing of internal control over compliance and the results of that testing based on the requirements of the Uniform Guidance. Accordingly, this report is not suitable for any other purpose.

Williston, Vermont May 28, 2024

### SCHEDULE OF FINDINGS AND QUESTIONED COSTS For the Year Ended September 30, 2023

#### Section I--Summary of Auditor's Results

Financial Statements

Type of auditor's report issued: Unmodified

Internal control over financial reporting:

Material weakness(es) identified?

Significant deficiency identified not considered to be

material weakness?

Noncompliance material to financial statements noted?

No

Federal Awards

Internal Control over major programs:

Material weakness(es) identified?

Significant deficiency identified not considered to be

material weakness?

Type of auditor's report issued on compliance

for major programs: Unmodified

Any audit findings disclosed that are required to be reported

in accordance with the Uniform Guidance, Section 516?

Identification of major programs:

Assistance Listing Number(s)

Name of Federal Program or Cluster

93.243 Substance Abuse and Mental

Health Services Projects of Regional and National Significance

Dollar threshold used to distinguish between Type A and

Type B programs: \$750,000

Auditee qualified as low-risk auditee?

**Section II--Financial Statement Findings** 

No financial statement findings or questioned costs were reported.

Section III—Federal Award Findings and Questioned Costs

No federal award findings or questioned costs were reported.